

# Small Business

According to the Small Business Administration (SBA), businesses with fewer than 500 employees represented roughly 99.7 percent of all employers nationally, created 64 percent of net new private-sector jobs, and accounted for 42 percent of private payroll. In Dallas-Fort Worth, small business is a vital part of our economic success because of its entrepreneurial spirit and drive for innovation.

## North Texas Small Business Development Centers

An SBDC conducts research, counsels and trains business people in managing, financing and operating small businesses, providing comprehensive information services and access to experts in a variety of fields. Each SBDC encourages unique local efforts to meet small business needs in its area.

### Collin SBDC

**Serving:** Collin County Area  
**Hosting Agency and Satellites:** Collin College

### Dallas Metropolitan SBDC

**Serving:** Dallas County Areas  
**Hosting Agency and Satellites:** The Bill Priest Institute of El Centro College; Addison Treehouse Satellite; Garland Chamber Satellite

### Navarro SBDC

**Serving:** Ellis Freestone, Limestone and Navarro Counties  
**Hosting Agency and Satellites:** Navarro College; Waxahachie Satellite; Mexia Satellite; Fairfield Satellite

### North Central Texas SBDC

**Serving:** Cooke, Denton and Montague Counties  
**Hosting Agency and Satellites:** North Central Texas College; Denton Chamber Satellite

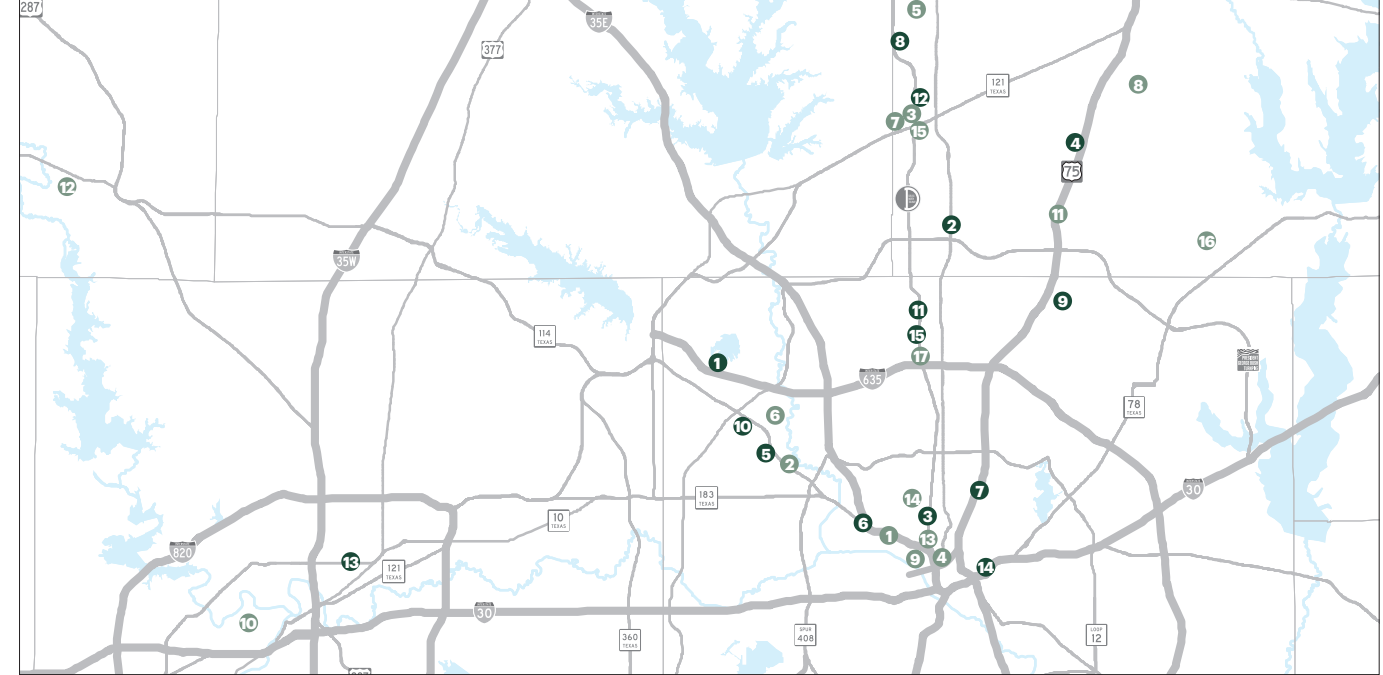
### Tarrant SBDC

**Serving:** Tarrant County  
**Hosting Agency and Satellites:** Tarrant County College; Arlington Chamber Satellite; UTA Satellite; North Richland Hills Satellite

Source: North Texas SBDC Network

# 97% of establishments in the DFW Region have fewer than 100 employees

Establishment Industry (Total Establishments)	Employee Size			
	Micro Fewer than 10 employees	Small 10-99 employees	Medium 100-499 employees	Large More than 500 employees
<b>Forestry, Fishing, Hunting, &amp; Agriculture Support</b> (113)	93.8%	5.3%	0.0%	0.9%
<b>Mining</b> (1,107)	70.6%	26.4%	2.6%	0.4%
<b>Utilities</b> (256)	56.6%	34.4%	7.8%	1.2%
<b>Construction</b> (11,315)	73.4%	24.2%	2.1%	0.3%
<b>Manufacturing</b> (5,473)	50.7%	40.4%	8.0%	0.9%
<b>Wholesale Trade</b> (9,484)	69.1%	28.2%	2.7%	0.3%
<b>Retail Trade</b> (20,542)	66.6%	29.9%	3.5%	0.0%
<b>Transportation And Warehousing</b> (4,462)	66.4%	27.4%	5.0%	1.2%
<b>Information</b> (3,159)	64.8%	29.0%	5.0%	1.2%
<b>Finance And Insurance</b> (11,585)	79.5%	17.9%	2.1%	0.6%
<b>Real Estate, Rental, And Leasing</b> (8,615)	86.4%	12.4%	1.1%	0.1%
<b>Professional, Scientific, And Technical Services</b> (21,531)	83.1%	15.3%	1.4%	0.2%
<b>Management Of Companies And Enterprises</b> (1,932)	51.6%	35.8%	9.9%	2.7%
<b>Admin, Support, Waste Mgt, Remediation Services</b> (8,766)	67.7%	25.8%	5.9%	0.6%
<b>Educational Services</b> (2,188)	64.8%	31.5%	3.2%	0.5%
<b>Health Care And Social Assistance</b> (19,890)	70.4%	26.8%	2.4%	0.4%
<b>Arts, Entertainment, And Recreation</b> (1,995)	64.0%	31.4%	4.4%	0.3%
<b>Accommodation And Food Services</b> (14,529)	40.7%	57.1%	2.1%	0.1%
<b>Other Services (Except Public Administration)</b> (13,058)	78.1%	20.8%	1.0%	0.1%
<b>Total</b> (160,269)	69.8%	27.0%	2.8%	0.3%



Many industry lists recognize and honor success, innovation and growth in startups and small businesses. Inc. Magazine's Inc. 5000 and Entrepreneur Magazine's Entrepreneur 360 are two of the best known. Inc. 5000 ranks the nation's fastest-growing private companies. To qualify, companies must be US-based, privately held and independent, and should be able to show three full calendar years of sales. The Entrepreneur 360 awards are reserved for small businesses that are exceptional performers in the areas of impact, innovation, growth and leadership.

## Inc. 500: America's Fastest-Growing Private Companies

17 companies in Dallas-Fort Worth made the Inc. 500 list in 2019 and a total of 189 companies were listed in the Inc. 5000

Rank	Company	Revenue	3-Year Growth	Industry	City
1	40 Allata	\$15.2 million	6134%	IT System Development	Dallas
2	54 QEO Group	\$58.8 million	4978%	Insurance	Irving
3	83 Asset Panda	\$5.1 million	3779%	Software	Frisco
4	104 Go Energistics	\$14.4 million	3210%	Construction	Dallas
5	169 Valify	\$3.1 million	2276%	Software	Frisco
6	173 Monkedia	\$17.4 million	2240%	Advertising & Marketing	Irving
7	262 Premier Health Solutions	\$8.5 million	1653%	Insurance	Frisco
8	319 TazKai	\$2.8 million	1444%	Education	Allen
9	325 Platt Cheema Richmond	\$2.3 million	1423%	Real Estate	Dallas
10	328 Koddi	\$27.3 million	1409%	Software	Fort Worth
11	406 Newline Interactive	\$32.7 million	1128%	Computer Hardware	Plano
12	428 Bailey's Blossoms	\$5.9 million	1056%	Retail	Aurora
13	464 MapleMark Bank	\$7.5 million	968%	Financial Services	Dallas
14	465 Vonlane	\$14.2 million	967%	Logistics & Transportation	Dallas
15	469 Alkami Technology	\$52.3 million	958%	Software	Plano
16	471 SandsRx	\$42.9 million	956%	Health	Wylie
17	477 Spotio	\$3 million	924%	Software	Dallas

## Entrepreneur 360

15 companies in Dallas-Fort Worth made the Entrepreneur list in 2019

Rank	Company	Business	City
1	33 Uworld	Online Test Preparation	Dallas
2	92 Tek Leaders Inc	IT Services	Plano
3	144 Cariloop	Digital Health and Wellness	Dallas
4	152 Nexrage Studios	Custom Software	Plano
5	171 5	Energy Advisory	Irving
6	182 Tricolor	Automotive Dealership	Dallas
7	231 Ironside Human Resources	Healthcare Staffing	Dallas
8	242 JP and Associates	Real Estate Brokerage	Frisco
9	252 Enseo	Hospitality Media Network	Richardson
10	253 Pioneer Technologies Inc	IT Services	Irving
11	255 AVIO Consulting	Digital Consulting	Addison
12	274 JW Logistics	Distribution and Delivery	Frisco
13	293 Elite Payroll and Staffing Services	Staffing Services	Haltom City
14	299 Smart City Locating	Apartment Locator	Dallas
15	358 Enchill Property Management	Property Leasing	Dallas

Sources: Inc. Magazine, Entrepreneur Magazine