97% of establishments in the DFW Region have fewer than 100 employees

Many industry lists recognize and honor success, innovation and growth in startups and small businesses. Inc. Magazine’s Inc. 500 and Entrepreneur Magazine’s Entrepreneur 360 are two of the best known. Inc. 500 ranks the nation’s fastest-growing private companies. To qualify, companies must be U.S.-based, privately held and independent, and should be able to show three full calendar years of sales. The Entrepreneur 360 awards are reserved for small businesses that are exceptional performers in the areas of impact, innovation, growth and leadership.

Entrepreneur 360

15 companies in Dallas-Fort Worth made the Entrepreneur list in 2019

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company</th>
<th>Revenue</th>
<th>Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>33</td>
<td>Uxrew</td>
<td>$1.2 million</td>
<td>312%</td>
</tr>
<tr>
<td>32</td>
<td>TelX</td>
<td>$1.1 million</td>
<td>282%</td>
</tr>
<tr>
<td>144</td>
<td>Carlsop</td>
<td>$1.0 million</td>
<td>145%</td>
</tr>
<tr>
<td>152</td>
<td>Naseem Studies</td>
<td>$1.0 million</td>
<td>144%</td>
</tr>
<tr>
<td>141</td>
<td>422</td>
<td>$1.0 million</td>
<td>134%</td>
</tr>
<tr>
<td>253</td>
<td>Pioneer Technologies Inc</td>
<td>$1.0 million</td>
<td>134%</td>
</tr>
<tr>
<td>255</td>
<td>AVD Consulting</td>
<td>$1.0 million</td>
<td>134%</td>
</tr>
<tr>
<td>274</td>
<td>JW Logistics</td>
<td>$1.0 million</td>
<td>134%</td>
</tr>
<tr>
<td>299</td>
<td>Smart City Location</td>
<td>$1.0 million</td>
<td>134%</td>
</tr>
<tr>
<td>358</td>
<td>Enchil Property Management</td>
<td>$1.0 million</td>
<td>134%</td>
</tr>
</tbody>
</table>

Sources: Inc. Magazine, Entrepreneur Magazine

Inc. 500: America’s Fastest-Growing Private Companies

17 companies in Dallas-Fort Worth made the Inc. 500 list in 2019 and a total of 189 companies were listed in the Inc. 500

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company</th>
<th>Revenue</th>
<th>Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>47</td>
<td>Spotio</td>
<td>$1 million</td>
<td>3562%</td>
</tr>
<tr>
<td>471</td>
<td>SandsRx</td>
<td>$42.9 million</td>
<td>1444%</td>
</tr>
<tr>
<td>464</td>
<td>MapleMark Bank</td>
<td>$7.5 million</td>
<td>1443%</td>
</tr>
<tr>
<td>469</td>
<td>Alkam Technology</td>
<td>$12.3 million</td>
<td>1441%</td>
</tr>
<tr>
<td>477</td>
<td>Spotio</td>
<td>$3 million</td>
<td>1441%</td>
</tr>
</tbody>
</table>

Sources: Inc. Magazine, Entrepreneur Magazine

Business & Economy

Small Business

According to the Small Business Administration (SBA), businesses with fewer than 500 employees represented roughly 9.7 percent of all employers nationally, created 64 percent of new private-sector jobs, and accounted for 42 percent of private payroll. In Dallas-Fort Worth, small business is a vital part of our economic success because of its entrepreneurial spirit and drive for innovation.

North Texas Small Business Development Centers

An SBDC conducts research, counsels and trains business people in managing, financing and operating small businesses, providing comprehensive information services and access to experts in a variety of fields. Each SBDC encourages local efforts to meet small business needs in its area.

Collin SBDC

Serving: Collin County Area
Hosting Agency and Satellites: Collin College
Dallas Metropolitan SBDC

Serving: Dallas County Area
Hosting Agency and Satellites: The Bill Priest Institute of El Centro College, Addison Treehouse Satellite, Garland Chamber Satellite
Navarro SBDC

Serving: Ellis Freestone, Limestone and Navarro Counties
Hosting Agency and Satellites: Navarro College, Waxahachie Satellite, Mexia Satellite, Fairfield Satellite
North Central Texas SBDC

Serving: Cooke, Denton and Montague Counties
Hosting Agency and Satellites: North Central Texas College, Denton Chamber Satellite
Tarrant SBDC

Serving: Tarrant County
Hosting Agency and Satellites: Tarrant County College, Arlington Chamber Satellite; UTA Satellite, North Richland Hills Satellite

Source: North Texas SBDC Network

Source: North Texas SBDC Network

Establishment Industry (Total Establishments) Micro Fewer than 10 employees 10-99 employees 100-499 employees More than 500 employees

Forestry, Fishing, Hunting, & Agriculture Support Services 93.8% 5.3% 0.0% 0.9%
Mining (1,421) 70.6% 26.4% 2.6% 0.4%
Utilities (236) 56.4% 34.4% 7.8% 1.2%
Construction (5,289) 73.4% 24.2% 2.1% 0.3%
Manufacturing (5,275) 55.7% 40.4% 8.0% 0.9%
Wholesale Trade (4,888) 69.9% 28.2% 2.7% 0.3%
Retail Trade (10,542) 68.6% 29.9% 3.5% 0.0%
Transportation And Warehousing (6,442) 68.4% 27.4% 5.0% 1.2%
Finance And Insurance (1,686) 64.8% 29.0% 5.0% 1.2%
Real Estate, Rental, And Leasing (1,839) 77.5% 17.0% 2.1% 0.6%
Professional, Scientific, And Technical Services (5,033) 83.7% 15.3% 1.4% 0.2%
Management Of Companies And Enterprises (1,032) 81.0% 35.8% 9.9% 2.7%
Admin, Support, Waste Mgt, Remediation Services (9,061) 67.7% 25.8% 5.9% 0.6%
Educational Services (3,186) 64.8% 31.5% 3.2% 0.5%
Health Care And Social Assistance (10,606) 70.4% 26.8% 2.4% 0.4%
Arts, Entertainment, And Recreation (1,069) 64.0% 31.4% 4.4% 0.3%
Accommodation And Food Services (14,520) 40.0% 57.7% 2.1% 0.1%
Other Services (Except Public Administration) (15,058) 78.7% 20.8% 1.0% 0.1%
Total (16,028) 69.8% 27.0% 2.8% 0.3%