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METRO-TO-METRO COMPARISO

The Dallas-Fort Worth area excels when compared economically to others around the country. The low unemployment rate, growing labor force, and low cost of living make it a prime destination for companies of all sizes. The absence of a state corporate income tax, along with affordable real estate costs, are attractive to companies that are trying to minimize operational costs.

DALLAS-FORT WORTH

Unemployment Rate [Dec 2018] 3.3% Employment (Dec 2018) 3,833,651 Labor Force (Dec 2018) 3,962,576 State Corporate Income Tax Rate (2019) None 232.8 **CPI** [2018 Annual]* COLI (2018 Annual) 105.4 (DAL); 98.0 (FW) Personal Income per capita (2017 Annual) \$52,995

RESIDENTIAL PERMITS (2017 ANNUAL)

34.604 Single family permits 27,920 Multifamily

COMMERCIAL REAL ESTATE OFFICE (Q4 2018)

19.8% Total Vacancy Avg. Asking Lease Rate \$28.15

ATLANTA

Unemployment Rate (Dec 2018) 3.6% Employment (Dec 2018) 2,986,890 Labor Force (Dec 2018) 3,097,603 State Corporate Income Tax Rate [2019] 6.00% 238.6 **CPI** [2018 Annual]* COLI (2018 Annual) 101.8 Personal Income per capita (2017 Annual) \$49,657

RESIDENTIAL PERMITS (2017 ANNUAL)

24.973 Single family permits 8,859 Multifamily COMMERCIAL REAL ESTATE OFFICE (Q4 2018)

18.1% Total Vacancy

Avg. Asking Lease Rate \$28.80

CHARLOTTE

Unemployment Rate [Dec 2018] 3.4% Employment (Dec 2018) 1,297,622 Labor Force (Dec 2018) 1,343,634 State Corporate Income Tax Rate (2019) 3.00% **CPI** (2018 Annual)* 153.4 COLI (2018 Annual) 97.0 Personal Income per capita [2017 Annual] \$49,758

RESIDENTIAL PERMITS (2017 ANNUAL)

15,247 Single family permits 7,622 Multifamily

COMMERCIAL REAL ESTATE OFFICE (Q4 2018)

13.4% Total Vacancy Avg. Asking Lease Rate \$28.79

CHICAGO

Unemployment Rate [Dec 2018] 4.0% Employment (Dec 2018) 4,664,404 Labor Force (Dec 2018) 4,857,913 7.00% State Corporate Income Tax Rate [2019] 237.7 **CPI** [2018 Annual]* **COLI** (2018 Annual) 123.2 Personal Income per capita (2017 Annual) \$58,315

RESIDENTIAL PERMITS (2017 ANNUAL)

8,416 Single family permits 13,716 Multifamily COMMERCIAL REAL ESTATE OFFICE (04 2018)

16.5% **Total Vacancy** Avg. Asking Lease Rate \$32.29

DENVER

Unemployment Rate (Dec 2018) 3.7% Employment (Dec 2018) 1,587,640 1,648,629 Labor Force (Dec 2018) 4.63% State Corporate Income Tax Rate [2019] 262.0 **CPI** [2018 Annual]* COLI (2018 Annual) 113.2 Personal Income per capita (2017 Annual) \$59,660

RESIDENTIAL PERMITS (2017 ANNUAL)

10,978 Single family permits 11,757 Multifamily

COMMERCIAL REAL ESTATE OFFICE (04 2018)

14.4% Total Vacancy Avg. Asking Lease Rate \$30.42

HOUSTON

Unemployment Rate (Dec 2018) 3.9% Employment (Dec 2018) 3,317,794 Labor Force (Dec 2018) 3.453.216 State Corporate Income Tax Rate (2019) None **CPI** [2018 Annual]* 225.9 COLI (2018 Annual) 96.2 Personal Income per capita [2017 Annual] \$52,765

RESIDENTIAL PERMITS [2017 ANNUAL]

36,348 Single family permits 6,047 Multifamily COMMERCIAL REAL ESTATE OFFICE (Q4 2018)

Total Vacancy

Avg. Asking Lease Rate \$31.34

23.4%

LOS ANGELES

Unemployment Rate (Dec 2018) 4.2% Employment (Dec 2018) 6,542,194 6.827.958 Labor Force (Dec 2018) State Corporate Income Tax Rate [2019] 8.84% **CPI** [2018 Annual]* 266.0 148.2 COLI (2018 Annual) Personal Income per capita [2017 Annual] \$60,087

RESIDENTIAL PERMITS (2017 ANNUAL)

10,587 Single family permits 20,497 Multifamily

COMMERCIAL REAL ESTATE OFFICE [04 2018]

Total Vacancy 14.8% Avg. Asking Lease Rate \$42.87

NEW YORK

Unemployment Rate (Dec 2018) 3.6% Employment [Dec 2018] 9,735,046 Labor Force (Dec 2018) 10.097.793 State Corporate Income Tax Rate (2019) 6.50% **CPI** [2018 Annual]* 273.6 248.5 COLI (2018 Annual) Personal Income per capita [2017 Annual] \$71,019

RESIDENTIAL PERMITS [2017 ANNUAL]

11,289 Single family permits 39,289 Multifamily

COMMERCIAL REAL ESTATE OFFICE (04 2018)

Total Vacancy 7.3% Avg. Asking Lease Rate \$77.31

PHILADELPHIA

Unemployment Rate (Dec 2018) 3.7% Employment (Dec 2018) 3,012,828 Labor Force (Dec 2018) 3.127.814 State Corporate Income Tax Rate (2019) 9.99% **CPI** [2018 Annual]* 251.6 113.4 COLI (2018 Annual) Personal Income per capita (2017 Annual) \$61,879

RESIDENTIAL PERMITS (2017 ANNUAL)

7,233 Single family permits 6,311 Multifamily COMMERCIAL REAL ESTATE OFFICE (Q4 2018)

Total Vacancy 13.7%

Avg. Asking Lease Rate \$26.93

PHOENIX

Total Vacancy

Unemployment Rate (Dec 2018) 4.5% Employment (Dec 2018) 2,328,539 2.437.324 Labor Force (Dec 2018) State Corporate Income Tax Rate [2019] 4.90% **CPI** [2018 Annual]* 138.9 97.4 COLI (2018 Annual) Personal Income per capita [2017 Annual] \$44,096

RESIDENTIAL PERMITS (2017 ANNUAL)

Single family permits 20,471 8,841 Multifamily

COMMERCIAL REAL ESTATE OFFICE (Q4 2018)

Avg. Asking Lease Rate \$27.04

19.8%

SAN DIEGO

Unemployment Rate [Dec 2018] 3.2% Employment [Dec 2018] 1,568,277 1,620,080 Labor Force (Dec 2018) State Corporate Income Tax Rate [2019] 8.84% 292.5 CPI (2018 Annual)* COLI (2018 Annual) 147.0 Personal Income per capita (2017 Annual) \$57,913

RESIDENTIAL PERMITS (2017 ANNUAL)

4,056 Single family permits Multifamily 6,385 COMMERCIAL REAL ESTATE OFFICE (04 2018)

11.6% **Total Vacancy** \$35.76 Avg. Asking Lease Rate

SAN FRANCISCO

Unemployment Rate [Dec 2018] 2.5% 2,580,240 Employment (Dec 2018) 2,647,281 Labor Force (Dec 2018) 8.84% State Corporate Income Tax Rate [2019] 285.6 **CPI** (2018 Annual)* 196.3 **COLI** (2018 Annual) Personal Income per capita (2017 Annual) \$91,459

RESIDENTIAL PERMITS (2017 ANNUAL)

Single family permits 4,777 Multifamily 12,175

COMMERCIAL REAL ESTATE OFFICE (04 2018)

7.1% **Total Vacancy** \$80.97 Avg. Asking Lease Rate

Sources: Thomson Reuters, Checkpoint, Bureau of Labor Statistics, C2ER, Bureau of Economic Analysis, Texas A&M Real Estate Center, BEA. JLL Office Statistics

*Charlotte CPI data is not available - figure represents population-based South Urban regional data with base of 1996=100: Phoenix base is 2001=100; for all others, base is 82-84=100.

NEW YORK PHILADELPHIA CHICAGO SAN FRANCISCO DENVER CHARLOTTE LOS ANGELES ATLANTA PHOENIX DALLAS-FORT WORTH HOUSTON 80

DALLAS ECONOMIC DEVELOPMENT GUIDE DALLAS ECONOMIC DEVELOPMENT GUIDE 2019 2019