

## Frequently Asked Questions (FAQ): International Business

### 1) I would like to learn more about business opportunities in exporting.

#### a) U.S. Commercial Service

To learn more about how the U.S. Commercial Service helps U.S. Companies export, contact a U.S. Commercial Service office near you or call 1-800-USA-TRADE (872-8723) and visit [www.export.gov](http://www.export.gov)

#### b) Export-Import Bank of the U.S.

Get free expert advice on export- import from professional resources. If you are a company that exports goods and or services, and you need assistance, information, or training, this website will be able to assist you with any questions. [www.exim.gov](http://www.exim.gov)

#### c) The Small Business Development Center (ISBDC)

The ISBDC conducts research, counsels and trains business people in managing, financing and operating small businesses, providing comprehensive information services and access to experts in a variety of fields. <http://www.ntsfdc.org/>

#### d) Trade Agencies in the Dallas-Fort Worth Metroplex area:

- Japan, **Japan External Trade Organization**: [www.jetro.org](http://www.jetro.org)
- Korea, **Korea Trade-Investment Promotion Agency (Kotra)**: [www.kotradallas.com](http://www.kotradallas.com)
- Mexico, **Promexico**: [www.promexico.gob.mx](http://www.promexico.gob.mx)

#### e) Trade Agreements - <http://www.trade.gov/fta/>

### 2) I would like a **Certificate of Origin** to ship a product that my company manufactures in the U.S.

a) What rules apply to Certificates of Origin? The Certificate of Origin is issued by the Dallas Chamber of Commerce, for more inquiries please visit the Dallas Chamber website. [www.dallaschamber.org](http://www.dallaschamber.org)

b) What resources are available to support this process? For more information about how to get the Certificate of Origin or any other inquiries, the Dallas Regional Chamber will be available to assist you. Please refer to the website regarding those concerns. [www.dallaschamber.org](http://www.dallaschamber.org)

c) Further questions concerning the NAFTA Certificates of Origin please visit the link below <http://forms.cbp.gov/>

d) Further questions about the Certificates for the Middle East please refer to the website below [www.export.gov](http://www.export.gov)

- 3) Our company imports products from overseas that we **do not manufacture OR that we manufacture outside of the U.S.** We are trying to export these products to other countries outside the U.S. and require a Certificate of Origin. How do I get the Certificate of Origin done? Please visit the following website for further information about the Certificate of Origin. <http://www.export.gov>
- 4) Which trade agreements are available to my U.S.-based company?
- NAFTA
  - CAFTA
  - MEFTA
  - FTAA
  - CAFTA-DR
  - To obtain further information about Pending agreements and countries concerning please visit: <http://www.trade.gov/fta/>
- 5) I would like to export to the Middle East and need to know if there are trade agreements with the region.  
For more information about the exportation to the Middle East region please refer to the following link [www.trade.gov](http://www.trade.gov)
- 6) I would like to buy/import products sourced from overseas.
- Latin America trade agreements:**
    - Organization of American States: [www.sice.oas.org/tpd\\_e.asp](http://www.sice.oas.org/tpd_e.asp)
    - PROMEXICO: [http://www.promexico.gob.mx/wb/Promexico/america\\_1](http://www.promexico.gob.mx/wb/Promexico/america_1)
  - Asia trade agreements:**
    - JETRO**, <http://www.jetro.org/index.php?page=offices&state=TX>
    - KOTRA**, <http://www.kotradallas.com/bor/rsvp.pdf>
    - TEDA**, <http://en.investteda.org/>
  - NAFTA trade agreements:**
    - NAFTA**, [www.nafta-customs.org](http://www.nafta-customs.org)
  - For information on political affairs and documentation please contact a representative from the Consular Corps:
    - World Affairs Council Consular Corps Directory:** [www.dfwworld.org](http://www.dfwworld.org)
- 7) I am an investor. Do you have any contact or network for good project/product to invest in?
- The EB-5 Investment Visa Program** is the immigrant visa category for foreign entrepreneurs and investors. Through the EB-5 program, a foreign national can obtain lawful permanent resident (LPR) status in the United States for himself / herself, a spouse and unmarried children under age 21, in return for making a qualified investment in a U.S. enterprise. For more information, please visit the following website: <http://www.civitascapital.com/eb-5-faq.html>
  - Trade Agencies in Dallas Fort worth Metroplex area:  
[http://www.dallas-ecodev.org/SiteContent/66/documents/International/trade\\_offices.pdf](http://www.dallas-ecodev.org/SiteContent/66/documents/International/trade_offices.pdf)

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# DALLAS REGIONAL CHAMBER®

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8) I would like to find investors for my project/product

The Dallas Regional Chamber's mission is to lead the Dallas region to become the most economically prosperous region — and the most desirable place to live and work — in the United States. The DRC's primary focus to achieve its missions is economic development, education, public policy and member services. Finding investors, clients or buyers for international services is not part of the Chamber's overall mission. If you have questions about the Chamber's strategic plan please visit [www.dallaschamber.org](http://www.dallaschamber.org)

9) I would like information on Trade education in the Dallas region.

a) ISBDC: [www.ntsbdc.org](http://www.ntsbdc.org)

b) City of Dallas: <http://www.civitascapital.com/index.html>

c) World Affairs Council: <http://www.dfworld.org/Page.aspx?pid=200>

d) U.S. Export Assistance Center: 1450 Hughes Rd # 220, Grapevine, TX 76051-7356 (817) 310-3744

10) I am a company that would like to sell my product in the U.S.

a) For general networking opportunities please refer to the Dallas Regional Chamber networking opportunities.

<http://www.dallaschamber.org/events>

11) I would like DFW marketing materials and/or information for my business trip or incoming delegation

a) For more information about the Economic facts for Dallas- Fort Worth Metroplex area please refer to the documents below or contact the Dallas Regional Chamber

[http://www.dallaschamber.org/files/TheEconomy\\_EconomicMetroToMetro.pdf](http://www.dallaschamber.org/files/TheEconomy_EconomicMetroToMetro.pdf)

<http://www.dallasfed.org/research/regional.cfm>

b) For trade data between DFW and United States please consult the Dallas Regional Chamber- Research and Information Department:

[http://www.dallaschamber.org/files/People\\_RegionalPopulation.pdf](http://www.dallaschamber.org/files/People_RegionalPopulation.pdf)

[http://www.dallaschamber.org/files/TheEconomy\\_GlobalTrade.pdf](http://www.dallaschamber.org/files/TheEconomy_GlobalTrade.pdf)

i) European Union <http://ec.europa.eu/trade/creating-opportunities/bilateral-relations/countries/united-states/>

ii) Asia <http://www.fita.org/countries/asia.html>

<http://www.apec.org/>

iii) Americas

[http://www.ftaa-alca.org/alca\\_e.asp](http://www.ftaa-alca.org/alca_e.asp)

c) For a list of international companies in DFW area please refer to the Dallas Regional Chamber- Research and Information Department

[http://www.dallaschamber.org/files/TheBusinessCommunity\\_InternationalCompanies.pdf](http://www.dallaschamber.org/files/TheBusinessCommunity_InternationalCompanies.pdf)

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- d) List of companies in DFW of a specific sector please refer to the Dallas Regional Chamber-  
Research and Information Department  
[http://www.dallaschamber.org/files/Companies\\_Headquaters2.pdf](http://www.dallaschamber.org/files/Companies_Headquaters2.pdf)
- e) Tourist information in DFW  
<http://www.visitdallas.com/>
- 12) I would like to access the Consular Corps directory. Please visit the Dallas/Fort Worth World Affairs  
Council Consular Corps Directory: <http://www.dfwworld.org/Page.aspx?pid=498>
- 13) I am seeking a service or product referral in the Dallas region **(for members only)**
- 14) I would like to promote my international event on your website **(for members only)**